

Name: Shyam Kumar Rai
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CAREER OBJECTIVE

I am self- Exceptional Interpersonal and Communication, Customer Service, Sales and Marketing & detail oriented. Organize professional extensive experience in administration & strong analytical problem solving skills, Excellent written & verbal communication, Superior time and resource management capabilities, Strong organizational and multi-tasking, Active listening, Leadership, Sales planning, Time management skills.

disciplined educated person, highly independent with good skills and can communicate effectively at any conditions. I am fully trustworthy and hard-working person and can work under pressure. Excellent customer and quality service is my key to positive result in my job.

Seeking an opportunity to serve in an organization of high reputation and stability with a view of career development and growth.

SKILLS

PROFESSIONAL Coca cola Al Ahlia beverage Company Sharjah UAE EXPERIENCE:

Work as a distribution team from 2014 December to 2017 may (base in Sharjah and Ajman)

Work responsibilities

- Check all the product and invoices is it correct or not. which is loaded in the truck.
- Check the vehicle condition before leave the warehouse.
- Do the rout plan as per the time and base of location.
- Delivery the product to the customer at right time in right place as per the invoice.
- Cash collection if there is cash invoice during the delivery.
- Submit all the cash and invoice with market stamps and signature.

- **Sales Merchandiser six year of experience.**
WORK RESPONSIBILITIES

- Display the product with good visibility.
- Follow the FIFO to avoid get expiry, follow the company planogram.
- Excellent customer service and create the good relation.
- Prepare the sales report daily and weekly basis to avoid out of stock.
- Stock requisition from buyer to cover up for weekend.
- Sales executive (as a reliver)
- Work responsibility
- Visit the market meet to customer with good manner and smile face, to make attractive customer.
- Make the deal for the promotion offer pack also make the order for the premium product to achieve target.
- Fallow up for the delivery as per the deal it's going or not to avoid cancel (delivery)
- Collect the cash and cheque from the customer and deposit in concern department of company.
- Calculate the sales summary daily, weekly basis to know about average sale to achieve target.
- Collaborate with merchandiser for the display with good visibility to attract customer.
- Report to sales summery daily and weekly to sales supervisor and manager.

ACADEMIC QUALIFICATIONS:

Plus two attend in 2012

Higher Secondary Level Pass in 2007

**Certifications: SLC (School leaving Certificate from Shree Jalapa Devi Higher Secondary School
BBA in 2017**

EXTRA ACTIVITIES:

Manual light driving licence

Issue Date :-13/08/2017

Expiry :-16/08/2029

Basic Computer Skills.

Proficiency of using system that provide by company.

Achievements

- **Best Merchandiser of the year in 2020.**

DECLARATION: I hereby that above mentioned information is true & correct to the best of my knowledge and belief.

Note:- Can join immediately now in cancel visa

REFERENCE AVAILABLE ON REQUEST