



Mohammed Iqbal Pasha

Finance Manager

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Core Competencies

Strategic Financial Planning & Control

Budgeting/Forecasting /Cost Control

Govt. Liaison & Coordination

Cash/Fund Flow Management

Costing/Taxation/Audits/Inspections

Process Improvement

Cost-reduction Initiatives

MIS Reporting Analysis

Statutory & Legal Compliances

Banking Regulations/ Company Law Matters

Controllership & Decision Support

Risk Management, Compliance

Team Building & Training

Treasury Management

*Proven track record of conducting audits, implementing financial strategies, leading projects & implementing ideas that create value for organization, targeting senior assignments in **Finance, Accounts, Costing, Banking, Operations & Taxation** with an organization of high repute.*



Profile Summary

- **Currently associated with Precedence Technologies LLC, Dubai -UAE as Finance Manager**, offering **over 15 years** of diversified experience in leading Finance, Accounts, Costing, Banking Matters, Commercial operations, Cash Flow Management, MIS, Audits, Treasury Management, Statutory Compliances & Operation.
- **Provided insights to the financial decision-making process** through analysis, financial projections (planning, budgeting, and forecasting) and MIS reporting; introduced scalable financial controls in operations; developed internal control systems
- **Excels in managing** financial accounting, receivables & payables management, ledger books, statutory books of accounts, bank reconciliation statements, no-time invoicing to the customers & contracts management
- **Exhibited excellence in developing financial accounting strategies** in coordination with top management, implementing company procedures and practices & collaborating with auditors, thereby improve **P&L Scenarios**
- **Skills in managing VAT Tax matters** returns along with computation of Area wise Sales, Purchase /Expenses (Input Vat and Output Vat) with Custom Duties.
- Experience of conducting audits like **Statutory, Cost, Tax, Bank, ICV & ISO Audits** and **Raising** funds through various **Financial Institutions**.
- **Possess excellent collaboration skills**; coordinated and collaborated with the Professionals & Government depts. to apply for government subsidy, obtain necessary approvals to ensure smooth running of business operations.

Achievements

- Successfully implemented ERP-ORACLE solution in Al Wassef Building Material Trading Co.
- Successfully Implemented ERP-FOCUS Rt in Alamain Group of Company.
- Implementation of Sales & Distribution, Payroll and Customized Management Reports in ERP-BAAN in Getronics ME,
- Awarded as MR – Management Representative for ISO 9001.14001 & 45001 RWTUV German Certification and QRS Body Audit and awarded certification- in Al WASEEF as well in Precedence Technologies LLC.
- Reduction in Bank charges for Wire Transfer, LC opening, and Commission of Export bills, enhancing the profit.
- Availd Banking Facilities from CBD, RAK, FAB & NBF and Siraj Finance for Letter of Credit, Bank Guarantees and Short Terms Loan, Cheque Discounting, Project Financing.
- Implemented HR and Payroll ERP.
- Independently achieved Statutory Audit , ICV Audit (IN-COUNTRY VALUE) and ISO Certification for Precedence Tech-LLC.

Work Experience

May 2017 till Date:	Precedence Technologies Group of Companies – Dubai-UAE – Finance Manager
Jul 2013 – Jun 2017	Alamain Group of Companies – Jeddah – KSA- - Finance Manager
Aug 2007 – Apr 2013	Getronics Middle East Fz LLC – Dubai – UAE – Finance Manager
Aug 1995 – Jul 2017	Al Wassef Building Materials Trading LLC – Dubai – UAE – Accounts Manager

Role:

- Directing end-to-end **finance & accounts functions and taxation activities** with **annual turnover of AED 60 million**.
- Maintaining **general ledger accounts** by creating journal entries; reconciling accounts payable ledgers; reconciling accounts receivables ledgers; preparing fixed asset depreciation and accruals
- Showcasing proven excellence in maintaining **statutory books of accounts** viz. **journal ledger, cash book and subsidiaries in compliance with time, accuracy norms and accounting standards**
- Conducting **Analysis** by comparing historical data of Sales Vs Profit to provide a better perspective of the business; presenting **weekly reports management** to understand what have been achieved and what is yet to be achieved.
- Reviewing existing processes and leading the implementation of systems aimed at **enhancing process and operational efficiency** of the organization.
- Ensuring timely invoicing** to the customers within agreed timelines in order to stop the revenue leakages.
- Front-leading a wide variety of activities which includes:
 - Managing **statutory issues** like Tax, legal & compliance / **accounting issues**
 - Conducting **debtor's analysis** and ensuring timely receipt of payments
- Reviewing & documenting multiple **MIS reports** such as **balance sheet, stock statement, debtors ageing, creditors ageing, cash flow statements, sales analysis report and P&L, contracts, and budget/actuals & projection of financial statement report**.
- Defining and formulating **annual budgets** and scheduling **expenditures**; conducting **variance analysis** to determine difference between **projected figures & actual expenditure** and implementing **corrective actions**.
- Monitoring **cash flows** and ensuring that funds are arranged in the most **cost-effective manner** after **projecting accurate cash forecast** ensuring that there is no shortage of cash in hand.
- Scrutinizing and reviewing the **financial statements** and monitoring the Internal Control Systems to perform **internal/statutory/tax/govt./cost audits**.
- Interacting with managerial persons to analyze the situation of the company on monthly basis and **guiding management in decision making & Opening and Maintaining of LC, BG, Chq Discounting, Short Term Loan**
- Coordinating with **Bankers to release facilities on** like Letter of Credit, Tender Bond Performance Bonds, Advance Guarantees, Short Term Loan on Supplier Invoices, Bill and Cheque Discounting.
- Reviewing **reconciliation of inventory, fixed assets, profit, intercompany accounts; ensuring compliance**.
- Liaising with the **Internal Auditor, Tax Auditors, ICV Auditors, ISO Auditor and Statutory Auditors** for completion of **audit assignments** and for managing the **audit cycle**; assisting with **ISO certification, External Ratings**.
- Preparing **Interim and Audit Reports**; suggesting improvements to ensure the preparation and maintenance of the accounts in accordance with the **statutory obligations**.
- Managing **intercompany loan positions** and set up of controls for **funds transfers and** maintain up to date **accurate loan portfolio**.
- Forex Transactions**- Manage to get good deal from different bank on Forex Transaction.
- Implementation and customization of various accounting software's** per industry standards (BAAN/Focus/SAGE and Customise ERP)
- Leading, mentoring & monitoring the performance of team members** to ensure efficiency in process; **developing competency among the team members**; managing appraisal process across the levels.

Education

- Bachelor's in Commerce and MBA in Finance**

IT Skills

- Microsoft Office Suite – Expert in MS Office
- Account Technologies: BAAN, Focus – SAGE 300.
- Tax Technologies: VAT Portal, Bank Portal & Vendor/Clients

Social Engagements

Cricket and Football
Reaching out & helping people in need

Personal Details

Date of Birth: 27th September 1970
Language Known: English, Kannada, Urdu & Hindi – Arabic Basic
Current Address: Dubai - UAE
Permanent Address: Bangalore - India