



ADIL HUSSAIN

Sales executive

About Me

Dynamic and results-driven Sales Executive with 3 years of experience in driving sales growth and building strong client relationships. Proven ability to identify opportunities, present solutions, and close deals. Skilled in market research, negotiation, and customer service, with a track record of exceeding sales targets. Adept at utilizing CRM tools to manage client interactions and analyze sales performance. Strong communicator with a focus on delivering exceptional value to clients.

Experience

Wizard Immigration - Dubai **2021-Present**
Floor Manager

Experienced floor manager with a proven track record of overseeing daily operations, optimizing team performance, and ensuring high levels of customer satisfaction. Skilled in staff supervision, inventory management, and implementing efficient processes to enhance workflow. Adept at training and motivating teams, while maintaining a focus on quality service and adherence to company standards.

Telenor Micro finance - PAKISTAN **2020-2021**
Sales Executive

Results-driven sales professional with a proven track record in driving revenue growth and building strong client relationships. Skilled in prospecting, product presentations, and closing deals. Proficient in market research and CRM software. Excellent communication and negotiation skills, dedicated to achieving sales targets and enhancing customer satisfaction.

Project Management - Pakistan **2017-2019**
Manager

Dynamic event organizer with extensive experience in planning and executing successful events. Proficient in managing logistics, coordinating vendors, and overseeing budgets. Strong leadership and communication skills, with a keen eye for detail and creativity. Committed to delivering exceptional experiences that meet client objectives and exceed expectations.

Driving License

License # 2929875

References

Provided on request

Contact

+971529972056
syedadilhashmi786@gmail.com

Dubai, UAE

Education

2016-2020

szabist University
Bachelor in Business Administration

2014-2016

Goverment Postgraduate College
Secondary Education

Skills

- Excellent communication and interpersonal skills
- Strong negotiation and persuasion abilities
- Proven track record in achieving sales targets
- Customer relationship management (CRM) proficiency
- Effective prospecting and lead generation techniques
- Market research and competitive analysis
- Time management and organizational skills

Language

English
Urdu